Discovery Conference 2016: Correcting the Financial Side of iMIS

Conrad Henley-Calvert, Millpost Technologies: conrad@millpost.com.au

Reconciliation

- The need to make corrections comes about as a result of reconciliation, whether formal or informal
- Wikipedia's summary definition: Reconciliation is the process of ensuring that two sets of records are in agreement

Why reconcile?

- Identify errors
- Your errors
- Other people's errors
- Identify fraud
- Improve the accuracy of financial recording and reporting

What to reconcile: bank

- Compare: Your records of deposits and withdrawals
- With: Bank records of deposits and withdrawals
- How: Using your accounting system reconciliation process
- Fix errors
 - Deposits on bank statement not in iMIS (and accounting system)
 - Enter into iMIS
 - Deposits in iMIS (and accounting system) not in bank
 - Enter reversing transactions into iMIS
 - o Export new transactions from iMIS and import to accounting system

What to reconcile: Debtors

- Compare: Your records of amounts owed by customers
- With: What customers believe that they owe
- How: Regular issuing of statements
- Fix errors
 - Customer has actually paid an outstanding amount
 - Enter payment into iMIS (*-tab unidentified deposits)
 - o Customer no longer owes amount for other reason
 - Enter cancellation or credit memo into iMIS

What to reconcile: Stock

- Compare: Your records of stock levels
- With: Actual stock levels
- How: Print stock list from iMIS and count all stock
 - Fix errors
 - Enter inventory adjustments into iMIS

What iMIS does

- iMIS, in accounting terms, is a sales ledger, recording
 - $\circ \quad \text{Sales made} \quad$

- Money received for goods and services
- \circ $\;$ The amount of money owed for goods and services
- Another term for this money that is owed is accounts receivable
- If you are integrating iMIS with your accounting system, then iMIS will pass over to your accounting system:
 - Total value of sales made, split by income account code
 - Total GST collected on those sales
 - o Total money received for goods and services
 - \circ $\;$ Changes in the amount of money owed for goods and services

Double entry bookkeeping for non-financial iMIS people

- In double entry bookkeeping, every transaction has two sides:
 - o Debit
 - o Credit
- For example, you always receive money for something
- Understanding the basics helps with untangling problems
- Don't think of them as positive and negative, or an increase and a decrease
- They are two related changes in your accounts

Some golden rules

- You don't need the "how" for every situation that might come up
- You need to understand the transaction(s) you are trying to fix
- What is the other half of the fix you are being asked to do?
- To refund an amount, it must be available as a credit balance
- Debits by the window, credits by the door



The correction	Cancelling a cash billing payment
Why	A payment was received, but it was incorrectly applied to billing
,	A member paid twice. Staff billed them for the next year and applied the
	payment, but they now want it back (or used for something else.
The original	Increased cash at bank
transaction	Increased income and GST collected
The correction	Decreases income and GST collected
The correction	Increases the customer's credit balance
Poforo correcting	Dues/Subscription Payments by Individual
before correcting	New Open Edit Delete
	Transaction 8068 Basil Neuroh Type M Regular Member
	Date 06/09/2016 2345 Modbury Street Status A Bungendore, NSW 2621 Reid Herry 30(11/2017
	Source Code
	Pay Amount 220.00
	Item Date Billed Balance Amt. Paid Paid Thru Qty. Amt Adj. Status REG Image: Comparison of the status 0.00 200.00 30/11/2017 1 A
	Regular Member Fees 200.00 30/11/2017 1 A GST 20.00 30/11/2017 1 A
	· ·
	Trans. # Date Check# Amount Name
	×
	Print Bill to Information Save Cancel
The technique	Enter a payment amount of 0 to create a credit balance
	Enter a payment amount of 0 to create a creat balance
Correcting	Enter a negative amount paid against each line
Correcting	Enter a negative amount paid against each line Dues/Subscription Payments by Individual ? × New Open Edit Delete Image: Transmission of the clear o
Correcting	Enter a negative amount paid against each line Dues/Subscription Payments by Individual ? × New Open Edit Delete Transaction Basil Nyeugh Type M Regular Member
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Correcting	Enter a negative amount paid against each line
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Correcting	Enter a negative amount of o to create a credit balance Enter a negative amount paid against each line Dues/Subscription Payments by Individual ? × New Open Edit Delete ? × Transaction Baail Nyeugh Type M Regular Member Date 12/09/2016 Baail Nyeugh Type M Regular Member Source Code Paid Thru 30/11/2017 Forek/CC Paid Thru Oty. Amt. Paid Thru Item Date Billed Balance Amt. Paid Thru Oty.
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Correcting	Enter a payment amount of o to create a credit balance Enter a negative amount paid against each line Dues/Subscription Payments by Individual ? × New Open Edit Delete ? × New Open Edit Delete ? × Date 12/09/2016 Basil Nyeugh Type M Regular Member Date 12/09/2016 Basil Nyeugh Status A Paid Thru 30/11/2017 Paid Thru 30/11/2017 Source Code Pay Amount 220.00 Item Date Billed Balance Amt. Paid Faid Thru Qty. Amt Adj. Status GST 06/09/2016 0.00 -20.00 A A A Trans. # Date Check# Amount Name X X X Boles 06/09/2016 EFT 220.00 Basil T Nyeugh, X X X X
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Correcting	Enter a negative amount paid against each line Enter a negative amount paid against each line Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payments by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individual Image: Dues/Subscription Payment by Individ

The correction	Dues payment was more than dues balance		
Why	A member has made a minor error in a cheque or direct deposit payment		
The original	Member is billed but payment is for slightly more than the amount		
transaction			
The correction	The amount the member paid will be fully applied		
Before correcting	Dues/Subscription Payments by Individual New Open Edit Delete Image: Colspan="2">Image: Colspan="2" Image: Colspan="2" Imag		
	Print Bill to Information Save Cancel		
The technique	Accept the extra money against membership using the adjustment field		
Correcting	Dues/Subscription Payments by Individual New Open Edit Delete 4 Find > Transaction Jiminy Nyeugh Type M Regular Member Date 12/09/2016 Jiminy Nyeugh Type M Regular Member Date 12/09/2016 Jiminy Nyeugh Type M Regular Member Check/CC EFT Pay Amount Paid Thru Qty. Amt Adj. Status SST Dog/09/2016 20.00 20.91 20/11/2017 1 A GST 09/09/2016 20.00 20.91 0/11/2017 1 A GSU 09/09/2016 20.00 20.91 0/11/2017 1 A Member Fees 09/09/2016 20.00 20.91 0/11/2017 1 A Member Date Billed Balance Amt. Paid Paid Thru Qty. Amt Adj. Status Regular Member Fees 0.00 209.09 30/11/2017 1 -9.09 A REG 09/09/2016 200.00 209.09		
Issues	You need to calculate the correct split between membership fee and GST If the difference is large, let the unapplied amount create a credit balance instead		

The correction	Dues payment was less than dues balance		
Why	A member has made a minor error in a cheque or direct deposit payment		
The original	Member is billed but payment is for slightly less than the amount		
transaction			
The correction	The amount the member paid will be applied and there will be no balance		
Before correcting	Dues/Subscription Payments by Individual		
	New Open Edit Delete		
	Transaction Kevin Nyeugh Type M Regular Member		
	Date 06/09/2016 Status A		
	ID 23161		
	Source Code		
	Check/CC EFT		
	Total Balance 5.00		
	Item Date Billed Balance Amt. Paid Paid Thru Qty. Amt Adj. Status		
	REG 9 09/09/2016 200.00 30/11/2017 1 A Regular Member Fees 09/09/2016 200.00 200.00 30/11/2017 1 A		
	GST 09/09/2016 20.00 15.00 1 A		
	Trans. # Date Check# Amount Name		
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	Drint Bill to Information		
The technique	Lise the adjustment field to accent the undernayment		
Correcting	Dues/Subscription Payments by Individual		
correcting	New Open Edit Delete		
	Transaction Kevin Nyeugh Type M Regular Member		
	Date 12/09/2016 Status A Paid Thru		
	Pay Amount 215.00		
	Total Balance 5.00		
	Item Date Billed Balance Amt. Paid Paid Thru Qty. Amt Adj. Status		
	REG 9/09/2016 200.00 195.45 1 A Regular Member Fees 09/09/2016 200.00 195.45 1 A		
	GS1 09/09/2016 20.00 19.55 1 A		
	Pay Amount 215.00		
	Total Balance 0.00 Item Date Billed Balance Amt Paid Paid Thru Oty Amt Adi Status		
	REG P 09/09/2016 200.00 195.45 30/11/2017 4.55 A		
	Regular Member Fees 09/09/2016 200.00 195.45 30/11/2017 1 4.55 A GST 09/09/2016 20.00 19.55 30/11/2017 1 0.45 A		
lssues	You need to calculate the correct split between membership fee and GST		
	If the difference is large, split the amount correctly between membership fee		
	and GST, leave the balance unpaid and the paid thru not updated		

The correction	Mass billing (cash-based) run with some details incorrect			
Why	Billing was run before prices had been updated, or before members were			
	moved between types/categories			
The original	An entire group of members has been billed for the wrong amount			
transaction				
The correction	Bills everyone for the correct amount			
Before correcting	An entire group of members has been billed for the wrong amount			
The technique	Use the iMIS rebill process			
Correcting	New Open Edit Delete Billing Options Printing Options Run Date Renewals Initial Bill 09/09/2016 Rebill Initial Bill 09/09/2016 Select a Cycle to Process Initial Bill 01/12/2016 Annual Membership - I Annual Membership - I Additional Options Begin Rebill Date Jon't Prorate 0on't Prorate 08/09/2016 End Rebill Date Dues Billing Don't Apply Credits End Rebill Date Dues Billing Process a Chapter 08/09/2016			
· .				
Issues	You can use rebill for an individual too			

The correction	Mass billing (cash-based) run in error		
Why	Somebody wasn't paying attention		
The original	An entire group of members has been billed when they weren't supposed to		
transaction	be billed at all.		
The correction	Reverses these changes		
Before correcting	Your billing records are an irretrievable pile of rubbish		
The technique	Restore from backup and replace the updated billing lines in the transaction table with the equivalents from before the billing was run		
Correcting	 I use SQL script that: Identifies the billing lines to be deleted by a combination of ID and product code. Note that some of these were updated, and others inserted, by the mass billing. I ignore any that have had any payments applied since the mistake Updates the renewed thru date from the backup for all IDs affected Updates the paid thru date from the backup for all IDs affected (if you have any complimentary memberships) Inserts the equivalent billing lines from the backup into the live database, with XXX temporarily appended to the ID or the product code Deletes the lines identified for deletion Removes the XXX from where it was appended 		
Issues	Use your internal or external SQL expert for this		

Accrual dues

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2241

2241

11318

11318

- In accrual dues, income is recorded at the point of billing, resulting in an invoice causing
 - $\circ \quad \text{Increased income and GST collected}$
 - Increased customer debt
- If you use accrual dues, you need to do credits and debits using the dedicated functionality in the billing module
- Credit memos will
 - o Decrease income and GST collected
 - Decrease customer debt
- Debit memos will
 - o Increase income and GST collected
 - o Increase customer debt

Enter and edit credit memos

MFEE_GST

MFEE_GST

MFEE_GST

MFEE

MFEE

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New	v (Open	Edit	D	elete					
Trans	saction [
	Date	13/11/	2015							
	ID [26625		<u>_</u>						
Inv	/oice #[764		<u>_</u>						
Invoic	e Date [12/06/	2015		Original Invoice Balance		0.00			
Ba	atch ID [15111	3-1		Total Adjustment		0.00	<u>A</u> djust A		
					Adjusted Invoice Balance		0.00			
Line	ST ID		Product		Description		Balance	Amt Adj	Bill Thru	Credit
1	250		MFEE		the State of State State	:	0.00	0.00	30/06/2016	
2	250		MFEE_GS	т	the State of State of State	1	0.00	0.00	30/06/2016	
3	1973		MFEE		the same in such that		0.00	0.00	30/06/2016	

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The correction	Wrong dues amount billed to an individual – Accrual Dues			
Why	The amount was incorrect and wasn't noticed when the billing was run			
	Individual Accrual Dues Posting			
	Begin Date Term Thru Date Amount BASIC Basic Membership Dues 01/12/2016 12 30/11/2017 100.00			
	GST GST 01/12/2016 12 30/11/2017 10.00			
	·			
	Total Amount 110.00			
	Save Cancel			
The original	The person has been billed, but for the wrong amount			
transaction	Power session ID: 23159			
The correction	The person's bill will reflect the correct amount			
Before correcting	Results Record History Activities-All Calls Letters Roster AR/Cash Billing Events Orders Certification Ma Item Istatus Paid Thru Bill Amount Payment Balance IR tem			
	BASIC A 6/09/2016 100.00 0.00 100.00 No GST A 6/09/2016 10.00 0.00 10.00 No			
	Results Record History Activities-All Calls Letters Roster Ark/Cash Billing Events Orders Certification Image: Control of the			
	▶ 6/09/2016 55 Basic Membership Du 110.00 0.00 110.00			
The technique	Use a credit or debit memo			
Correcting	Enter and edit credit memos			
	New Open Edit Delete			
	Transaction Havelock Nyeugh Type DUES Affiliate Member 45 Smith Street Status A			
	ID 23159 Paid Thru Category			
	Invoice # 55			
	Invoice Date 06/09/2016 Original Invoice Balance 110.00 Batch ID 160912-1 Total Adjustment 13.20 Adjust All			
	Adjusted Invoice Balance 96.80			
	Line ST ID Product Description Balance Amt Adj fill Thru Credit			
	1 23159 BASIC Basic Membership Dues 100.00 12.00 80/11/2017 Image: Comparison of the second secon			
	Debit			
	Enter and edit debit memos			
	New Open Edit Delete			
	Transaction Havelock Nyeugh Type DUES Affiliate Member 45 Smith Street Statue A			
	Date 12/09/2016 Melbourne, VIC 3000 Paid Thru			
	Invoice # 55			
	Invoice Date 06/09/2016 Original Invoice Balance 110.00			
	Batch ID 160912-1 I otal Adjustment 13.20 Adjust All Adjusted Invoice Balance 123.20			
	Line ST ID Product Description Balance Amt Adj Bill Thru Debit			
	1 23159 BASIC Basic Membership Dues 100.00 12.00 30/11/2017 ✓ 2 23159 GST GST 10.00 1.20 30/11/2017 ✓			
Issues	If you need to adjust between lines on a multi-line invoice, then a negative			
	credit is a debit and vice versa			

The correction	Wrong dues amount billed to a group – Accrual Dues				
Why	Billing was run before prices had been updated, or before members were				
	moved between types/categories				
	Billing should not have been run at all				
The original	There are no transactions; mass billing for accrual dues simply prepares the				
transaction	billing for checking				
The correction	Removes the batch so that information can be corrected and the billing run				
	again				
Before correcting	Post batches New Open Edit Delete Batch Status Date Trans. Description 160909-1 Open 09/09/2016 16 accrual dues				
The technique	Delete the batch				
Correcting	Post batches New Open Edit Delete Batch Status Date Trans. Description 160909-1 Open 09/09/2016 16 accrual dues				
Issues					

The correction	Cancelling an event registration (unpaid)
Why	The registrant is no longer coming
,	The registrant was never coming in the first place
The original	Increased income and GST collected
transaction	Increased customer debt
The correction	Decreases income and GST collected
	Decreases (clears) customer debt
Before correcting	Register a customer
	New Open Edit Delete Registrant Company/Address Bill To Information 23153 1000 Clinton Street 23153 Christos Nyeugh Goulburn, NSW 2580 23153 Non Member Overview Attendee Other Payments Badges Function Note Account Info Order 10526 N160914 Image: Company Address Company Address Add Transfer/Substitute
	Otdel Model Date 06/09/2016 Discovery Conference Present Source Source Code Source Payment Summary Charged 454.55 Tax 45.45 Bill To 23153 Nain Registration 1 454.55
The technique	Balance 500.00
The technique	Find the registration
Correcting	Register a customer
	New Open Edit Delete Registrant Company/Address Bill To Information Standard/Individual Standard/Individual
	Overview Attendee Other Payments Badges Function Note Account Info
	Order Summary
	Order 10526 N160914 D 23153 Add Transfer/Substitute
	Date 06/09/2016 Discovery Conference Present Class NM Non-Member
	Code Status C Canceled
	Payment Summary Function Qty Price
	Tax 0.00 Main Registration
	Bill To Comparison Comparison
	Paid 0.00 NYEUGH, CHRISTOS
	Balance 0.00
Issues	

The correction	Cancelling an event registration (paid)		
Why	The registrant is no longer coming		
The original	Increased income and GST collected		
transaction	Increased cash at bank		
The correction	Decreases income and GST collected		
	Increases the customer's credit balance		
Before correcting	Register a customer		
	New Open Edit Delete Registrant Company/Address Bill To Information 23154 45678 Collins Street 23154 Devon Nyeugh Melbourne, VIC 3000 23154 Non Member Overview Attendee Other Order Summary Event Registrant Summary Order 10527 N160914 D		
	Date 06/09/2016 Discovery Conference Present Class NM Non-Member Source Source Source Status Status		
	Payment Summary Function Qty Price Charged 454.55 Image: Charged of the second se		
The technique	Find the registration		
	Delete it		
Correcting	New Open Edit Delete Registrant Company/Address Bill To Information Standard/Individual Standard/Individual Standard/Individual		
	Overview Attendee Other Payments Badges Function Note Account Info Order Summary Event ID 23154 Add Transfer/Substitute Date 06/09/2016 Discovery Conference Present ID 23154 Non-Member Source Source Independent Function Qty Price Payment Summary Purchase Order Function Qty Price Main Registration Main Registration Add		
Issues	Total 0.00 Paid 500.00 Balance -500.00 A credit balance can be refunded or applied to another sale		

The correction	Charging cancellation fees for event registrations (paid or unpaid)
Why	The registrant is no longer coming but your policies specify a cancellation fee
The original	Increased income and GST collected
transaction	Increased cash at bank or increased customer debt
The correction	Decreases income and GST collected (but not in full)
	Increases the customer's credit balance or reduces their debt (but not by the
	full amount)
Before correcting	Register a customer
	New Open Edit Delata
	Registrant Company/Address Bill To Information
	Z3155 60 Lysagnt Street Z3155 Evadne Nyeugh Mitchell, ACT 2911
	Non Member
	Overview Attendee Other Payments Badges Function Note Account Info
	Order Summary Event Registrant Summary
	Order 10528 N160914 D 23155 Add Iranster/Substitute
	Date 06/09/2016 06/09/2016 06/09/2016 Status
	Charged 454.55 Purchase Order Main Registration 1 454.55
	Tax 45.45 Main Registration 1 454.55
	Total 500.00 23155
	Balance 0.00
The technique	You need to have a cancellation fee set up as a function
The technique	Event Function Detail
	New Open Edit Delete
	Function Code CANC Title Cancellation Fee
	Type REG Status A Active Sort Sequence 0 Regin Date 14/09/2016 Time 2:00 PM End Date 14/09/2016 Time 5:00 PM
	Description
	Track EVent Function Definition - Fees
	Conflict Code Registrant Class Comp. Early Regular Lat
	Last Ticket # 0 *Default* 100.00
	Company Member 0.00 0.00 0 0.00 0.00 0 0.00 0.00 0
	Star Volu Tick or specify a
	Automatic Option
	Find the registration
	Delete it
Correcting	After concelling a registration
	Fdit the registration
	Register a customer
	New Open Edit Delete Bill To Toformation
	Standard/Individual
	This will uncancel it

	This Registration is currently canceled. Do you want to Uncancel it?
	Manually edit the status: C for cancelled
	ID 1721 Add Transfer/Substitute
	Class M Member
	Status C Carceled Active
	Manually add the cancellation fee (type the GST inclusive amount if you are
	Function Obv Price
	Cancellation Fee 1 85.91
	Save
Issues	When you charge a cancellation fee, you are increasing income and GST
	collected
	cancellation, but not completely cleared
	If the registration was paid, the customer's credit balance is still increased by
	the cancellation, but not by the full amount originally paid
	A credit balance can be refunded or applied to another sale

Editing event registrations

- Editing an event registration will
 - Increase or decrease income and GST collected
 - Increase or decrease customer debt
- You can manually reprice to any desired amount
- Don't forget to add quantity of 1 when entering a price
- Always include GST in your price; iMIS will work it out for you

Transfer and substitute in event registrations

- Use the Transfer/Substitute button to
 - Change the event (transfer)
 - Change the registrant (substitute)
 - Change the bill to ID ("My invoice must be addressed to my company")
- When using Transfer
 - If the new event does not have automatic option set up on functions, then the correct functions may not be selected
- When using Substitute
 - If the new registrant has a different registrant class, they may not be able to register for certain functions

Examples for power session: registration for 23156. Edit, transfer to N160921, substitute 23157, change bill to 23158

The correction	Reregister someone with a cancelled event registration									
Why	The member has changed their mind. Again.									
The original	Increased income and GST collected									
transactions	ncreased cash at bank or increased customer debt									
	Decreases income and GST collected									
	ncreases the customer's credit balance or reduces their debt									
The correction	Increased income and GST collected									
	Increases the customer's credit balance or increased customer debt									
Before correcting	New Open Edit Delete Registrant Company/Address Bill To Information 23154 45678 Collins Street 23154 Devon Nyeugh Melbourne, VIC 3000 23154									
	Non Member									
	Overview Attendee Other Payments Badges Function Note Account Info									
	Order Summary Event Registrant Summary Order 10527 N160914 Image: Construction of the second									
	Payment Summary Function Qty Price									
	Tax 0.00 Bill To									
	Total 0.00 23154									
	Paid 500.00 NYEUGH, DEVON									
	Balance -500.00									
The technique	You cannot enter a new registration for someone who has cancelled their									
	registration, including someone who has been replaced with a substitute.									
	You need to use their original registration.									
Correcting	Edit the registration									
	Register a customer									
	New Open Edit Delete Registrant Company/Address Bill To Information Standard/Individual									
	This will uncancel it									
	This Registration is currently canceled. Do you want to Uncancel it? No Yes									
	Make sure that the registration details are correct and save.									
Issues	If the cancellation resulted in a credit balance that hasn't yet been refunded									
	or applied elsewhere, then that credit balance will be automatically used in									
	full or part as payment for the uncancelled registration.									

The correction	Cancelling an entire event									
Why	The event is no longer taking place									
The original transaction	 A mix of paid and unpaid registrations: Increased income and GST collected Increased cash at bank (paid) or increased customer debt (unpaid) 									
The correction	Decreases income and GST collected Credit balances for paid registrations									
Before correcting	Define an event New Open Edit Delete Event Code N160914 Totals Title Discovery Conference Presentation Registrants Type SE Status A Active 3 Begin Date 06/09/2016 End Date 06/09/2016 Attendees Early Cutoff Reg. Cutoff 3 Cancellations 0 Tax Authority GSTINC Status Logo Regis. Fees 1363.65									
The technique	Cancel from the event definition									
Correcting	Description Address Coordinators Notes Roster Close Current Event Cancel Current Event Exhibit Rules Web Options t									
Issues	Cancelling an entire event does the equivalent of cancelling each registration List the paid registrations before you cancel the event									







The correction	Cancelling an unpaid order that has been invoiced
Why	Customer has not paid and is not going to
,	Order was entered in error
The original	Increased income and GST collected
transaction	Increased customer debt
The correction	Decreases income and GST collected
	Decreases customer debt
Before correcting	Enter and edit orders
	New Open Edit Delete
	Customer Bill to Address Ship to Ship to Address
	23154 45678 Collins Street 23154 45678 Collins Street Devon Nyeugh Melbourne, VIC 3000 Devon Nyeugh Melbourne, VIC 3000
	Non Member
	Overview Order Details Ship to Info Payments Account Info
	Order Summary General Cost Summary
	Order 10533
	Bill to ID 23154 O Add Ship Date 09/09/2016 Terms Handling 2.00
	Order Date 06/09/2016 Total Weight 0.00 % Discount Restock
	Invoice # 54
	Purchase Tax Authority Order Total 27.99 Order Inv. Date 09/09/2016 Paid
	Source So
	Item Product Description Quantity Ship Back Price % Disc. Extension
	1 FRGOLFSHIRT Personalized Golf Shirt 1 1 22.72 .00 22.72
The technique	Enter a credit memo
Correcting	Overview Order Details: Ship to Info Payments Account Info
correcting	Order Summary Cost Summary Cost Summary
	Order 10537 Shipping Method Status Product Total -22.72
	Order Type CMINV Ship Date Freight -1.00
	Bill to ID 23154 Add Total Weight 0.00 Restock
	Order Date 17/09/2018 Tax Summary % Discount Tax Summary % Discount
	Order
	Source So
	Item Product Description Quantity Ship Back Price % Disc. Extension
	1 FRGOLFSHIRT Personalized Golf Shirt -1 -1 -22.72 0.00 -22.72 🔺
	10 ⁻ 0.
	Manual Handling -2.00 Auto Handling 0.00 📕 Auto Calc Handling
	Manual Freight -1.00 Auto Freight 0.00 Auto Calc Freight
	Restocking 0.00 L At to Calc Restocking
	Results Record History Activities-All Calls Letters Roster AR/Cash Billing Events Order:
	Date Ref. Num. Description Charges Credits Balance
	6/09/2016 R8031 Discovery Conference 0.00 500.00 -500.00 6/09/2016 54 Personalized Golf Shi 27.99 27.99 0.00
lecues	

Credit memos

- Enter a credit memo as a new order
- Select your credit memo order type (typically CM or RET)
- Enter or lookup the ID
- Enter or lookup the invoice you are crediting
- Enter or lookup each product you are crediting and the quantity
 - Enter quantities as positive values; iMIS will make them negative
- Save

Enter and edit orders

New Open	Edit Delet	e ddress	Ship t	D		<u>-</u>	Ship to A	ddress	T
Overview Ord	der Details Ship to I	Info Payments	Accoun	t Info					
Order Summary Order 5976 Order Type CM Bill to ID 34146 Order Date 02/09/2 Invoice # 1010 Purchase Order Source E		Shipping Summary — Shipping Method AUSPOST Ship Date 02/09/20 Total Weight -1.00 Tax Summary — Tax Authority GSTINC	•	Genera Status COMPI Terms PRE % Disco Pric Inv. Da	LETED	v 2015 Pricing	- Cost Su Product Har Re Order Ba	ummary Total reight ndling stock Tax Total Paid lance	-40.00 -4.00 -44.00 -44.00
Item Product	Description)	Q	uantity -1	Ship Bao -1	k Pric	e 9 -40.00	6 Disc. 0.00	Extension -40.00
1				-1	-1		-40.00	0.00	-40.00 🔺

- Credit memos must be processed (invoiced) to take effect
- Credit memos may need to affect stock levels, so your system may have two types
 - General credit memos that adjust charges but not stock
 - Return credit memos that adjust charges and stock
- If you charge for returns or otherwise cancelled orders, the iMIS add-on charge is restocking

Debit memos

- Debit memos are used to increase charges on a given invoice
- Use a debit memo to make other increases to charges on an invoice
- Debit memos will typically not affect stock
- If someone is ordering more products, it makes sense to create a new invoice

The correction	Payment entered in wrong batch									
Why	This applies in organisations where payments of different types need to be									
	entered into different batches. Typically, this might cover cash and cheques									
	hat are batched for deposit together.									
	Someone wasn't paying attention and entered a payment in the wrong batch.									
The original	Is correct but is not grouped in the specified batch.									
transaction										
The correction	Deletes the transaction so it can be entered in the correct batch.									
Before correcting										
The technique	Find and delete the transaction, then re-enter it.									
Correcting	Determine where the payment was entered by printing the batch summary									
	report: DUES = billing module; S <u>C</u> = Service Central; AR = AR / Cash module									
	5 Show: Open O Ready O Both O Closed O Al									
	4 Print Selected Print Open Limit by date									
	Credit card reporting Post Selected Post Ready Set Ready/Open									
	Navigate to the appropriate module:									
	In Service Central, click the payment button									
	 In AR/Cash, go to Cash Receipts 									
	• For dues payments go to the billing tab of the customer's record and									
	click on the payment button									
	Delete the payment:									
	Click the open button									
	Enter the transaction number in the box									
	Click OK									
	Click the delete button									
	Click Yes when asked if you are sure you want to delete the transaction									
Issues	If the batch has been exported to GL, you cannot do this. For a crucial									
	matter, you may need to enter a reversing payment in a new batch in order									
	to re-enter the transaction in the correct batch.									

The correction	Re-open a closed batch									
Why	You have more transactions to enter into the batch									
	You need to delete a payment from a batch									
The original	The batch was posted									
transaction										
The correction	Leaves the batch open and available for more transactions,									
Before correcting	Manage batches									
	New Open Edit Delete									
	Batch Description Cash entity Date Created Date Status									
	14 Checks 10-9 through 10- 1.555 10/12/2009 10/12/2009 JILL No Posted									
The technique	Edit the batch and make it open									
Correcting	Verify that the batch has not been exported to GL									
	Select the batch and click the Edit button									
	Manually change the status to Open and then click Save									
Issues	If the batch has been exported to GL, you cannot do this									
	If the batch is an auto-created web batch, it will not have a cash table set.									
	You will need to select a cash table when you edit the batch in order to be									
	able to save it									

*TAB to apply open credit balances

- In the desktop, entering a payment method (check number) of *TAB will open the customer's list of credit balances, which can then be used in part or full payment for another sale
- You can also find every credit balance in the system through this method



Fundraising adjustments

Delete a fundraising gift

In this example, someone notifies you that s/he wants to renege on her/his fund raising gift.

- Step 1 Locate the gift by going to Fund Raising > Enter and edit gifts, then click the DELETE button
- Step 2 Answer Yes when warned that no audit trail will remain



Delete a pledge payment

In this example, someone notifies you that s/he wants to renege on her/his fund raising pledge payment.

• Step 1 – Locate the payment by going to Fund Raising > Enter and edit gifts, then click the DELETE button

New	Open Edit	Delete			
Date 02/	11/2008	Transaction	27452		
ID 109	93 🏒	1	T	ype M	Member
Check/CC	555	5			
Payment Amount	500.0	D			
Teuroise	Data	Description		Palaese	Amb David
Invoice	Date	Descripcion		balance	Allik Pala
R8237	02/11/2008	Pledges Inst# 1		0.	00 500.00
R8237	02/11/2008	3 Pledges Inst# :	1	0.0	00 500.00 🔺

• Step 2 – Answer Yes when prompted



Reducing a pledge amount

In this example, someone notifies you that s/he wants to reduce her/his pledged amount from \$1,250 to \$1,000.

- Step 1 Go to Fund Raising>Enter and edit adjustments>Pledge credit memos
- Step 2 Enter an adjustment amount of \$250

Transaction Date ID Pledge Date	02/11/2008	ß		Type NM Status A	Non Membe	br
) بم	Current Pledge Bal Total Adjusti djusted Pledge Bal	ance 1,25 ment 25 ance 1,00	0.00			
Inv. Date 02/11/2008	Instalment Date 02/11/2008	Inv. # R8238	Description Pledges Inst# 1	Balance 1,250.00	Amount Adj. 250.00	Credit

Increasing a pledge amount

In this example, someone notifies you that s/he wants to increase her/his pledged amount from \$1,250 to \$1,500.

- Step 1 Go to Fund Raising>Enter and edit adjustments>Pledge debit memos
- Step 2 Enter an adjustment amount of \$250

Transaction Type NM Non Member Date 02/11/2008 ID 11746 Pledge Date 02/11/2008								
A	Current Pledge Bal Total Adjusti djusted Pledge Bal	ance 1,25 ment 25 ance 1,50	0.00 0.00 0.00					
Inv. Date	Instaliment Date	Inv. #	Description	Balance	Amount Adj.	Debit		
02/11/2008	02/11/2008	R8238	Pledges Inst# 1	1,250.00	250.00	M		

Some good practice: refunds

- People often think about fixing transactions as "doing refunds"
- You can't (shouldn't) refund money to a customer until you have created a credit balance
- An ordinary (debit) balance where the customer owes money is a positive amount

Res	ults	Record H	listory	Activ	ities-All	Calls	Le	etters	Roster	AR/Cash	Billing	Events	Or
	Date		Re	ef. Num.	Descriptio	n		Charge	s	Credits	Balance		
►	21/0	8/2015	11	142					151.90	0.00		151.9	90

• A credit balance, where you owe the customer money, is a negative amount

ĺ	Res	ults	Record H	listory	Activ	ities-All	Calls	Le	etters	Roster	AR/Cash	Billing	Events	0
		Date		Ref.	Num.	Descriptio	on		Charge	s	Credits	Polonco		_
		28/0	4/2015	R41	38	-				0.00	195.0(-195.0	00
		4/11	/2014	R14	0	-				360.00	360.00		0.0	00

- Split your stages of the process; if you are big enough, split the responsibilities
 - 1. Create the credit balance through the appropriate correction/cancellation process
 - 2. Process the refund
 - 3. If you haven't processed the refund in iMIS, record the refund in iMIS
- A refund is a negative payment applied to a negative (credit) balance
- Even if you have auto-apply set for payments, you have to manually apply the negative payment to the correct line
- Refunds as negative credit card transactions in iMIS
 - You need the customer's card details to do this
 - You have to have your gateway set up correctly
 - Anyone who can enter transactions can do these
 - o Refunds may not be to the same card/method as the original transaction
 - Record and process in one step
- Refunds via your payment gateway
 - You can do a full or partial refund referenced to the original transaction
 - Restricted to certain staff members
 - Separate process and then record in iMIS
 - o Refunds as manual payments through internet banking
 - You need the customer's bank details to do this
 - Restricted to certain staff members
 - o Separate process and then record in iMIS
- Refunds as batch payments through internet banking file upload
 - \circ $\;$ You need the customer's bank details and to set them up as a payee within your accounting system
 - o Restricted to certain staff members
 - Use the iMIS refund clearing process to move the credit balances to a liability account, which is used in your accounting system as the expense account for the payments
- You can also use this latter method for cheque payments

You can create a refund request activity type for staff generating credit balances to notify accounts of a credit balance to refund



New Open E	Edit Delete				
Product Types NSWCPLT ORDER PDSMMODULE	Type REFUN Description Refund	DREQ			
REFUND REFUNDREQ REMOVED RESTONED	Prompts	Notes	Description	Einance Notes	
RTS SALES SEQUENCE	Note		Follow-Up		
STAFFSIZE STM TRANSFER	Eff. Date Source	Assigned To	Thru Date Amount	Refund Amount	
X-WA ZZ_WEBAFM ZZ WEBBUY	Task Date CEU Type/Category	Required Date	Action Oty/CEU		
ZZ_WEBCPD ZZ_WEBGEN ZZ_WEBMEM	UF_1		UF_4		
Other Allow user Edit	UF_2 UF_3	Created By	UF_5 UF_6		
Profile Position 0 Retain (months) 0	CO ID Other Code		UF_7 Keywords		
Create History Tab	20101 2000		Noymorda		

You can create a refund activity type to capture details of refunds processed through refund clearing

Activity types

New Open E	Edit Delete				
Product Types NSWCPLT ORDER PDSMMODULE REFUNDREQ DEFUNDREQ DEFUNDREQ	Type REFUN Description Refunc Prompts	D I Activity			
RESIGNED	Subtype		Description	Description	
SALES	Note		Follow-Up		
SEQUENCE	Eff. Date		Thru Date		
TRANSFER	Source		Amount	Amount	
X-WA	Task Date		Action		
ZZ_WEBAFM ZZ_WEBBUY	CEU Type/Category		Qty/CEU		
ZZ_WEBGEN	UF_1		UF_4		
	UF_2		UF_5		
Allow user Edit	UF_3		UF_6		
Profile Position 22	CO ID		UF_7		
Retain (months) 0	Other Code		Keywords		<u> </u>
Create History Tab					-

Some good practice: unidentified deposits

- Do you let customers drop money into your bank account?
- Do they identify those deposits clearly?
- You need to enter the deposits, because you need to reconcile your bank account
- So create a dummy customer for unidentified deposits and put them all as prepayments against that customer
- When someone phones because they paid and put "ABC membership" as the description, that is where any iMIS user can find it

Res	ults	Record H	listory	Activ	vities-All	Calls	Letter	s	Roster	/	AR/Cash	Billi	ng	Events	Orders
	Date		Ref.	Num.	Descriptio	on		Ch	arges		Credits		Bala	ance	
►	23/0	1/2015	R 107	70	10000				0.	00	19	5.00		-:	195.00
	27/0	1/2015	R 10	57	The second second				0.	00	38	0.00		-(380.00
	30/0	1/2015	R 107	78	10.000				0.	00	22	5.00		-1	225.00
	18/0	2/2015	R11	76	Second Sec				0.	00	19	5.00		-:	195.00
	26/0	3/2015	R27	77	-				0.	00	19	5.00		-:	195.00
	26/0	3/2015	R27	76	II INCOME				0.	00	19	5.00		-:	195.00
	9/04/	/2015	R340)7	-				0.	00	19	5.00		-:	195.00
	24/04	4/2015	R38	18	10. 100				0.	00	19	5.00		-:	195.00
	29/04	4/2015	R413	39	-				0.	00	19	5.00		-:	195.00
	30/04	4/2015	R414	10					0.	00	19	5.00		-	195.00
	29/06	6/2015	R53	55	The state of				0.	00	19	5.00		-	195.00
	9/07	/2015	R58	51	-				0.	00	19	5.00		-1	195.00
	16/0	7/2015	R 59	13	-		-		0	00	19	5 00		-	195.00

Some good practice: reconciling your bank statement

- With one system, you can enter transactions as you (don't) find them
- With two integrated systems, when you find a missing transaction, you need to:
 - Create a batch for the correct date
 - Enter the transaction
 - Post the batch
 - o Repeat for each transaction
 - $\circ\quad$ Create the GL journal for the correct period
 - o Import it to your accounting system
- Various things can stop the amounts transferring over from iMIS matching the amounts on your bank statement
 - Transactions entered for the wrong day (especially cheques)
 - \circ $\;$ Credit card transactions on one date before and after settlement time
 - Amex transactions not settling on the same day
- Ways to make reconciliation easier include
 - Export by batch is normally sufficient to support reconciliation
 - o Always enter cheques with a date that matches the anticipated deposit date
 - If you enter cheques through the desktop, use a single batch for all of them with the anticipated banking date
 - o Update all open batches to be ready at 6pm (settlement time)
 - \circ ~ Use separate clearing "bank" accounts for Visa/MC and for Amex ~
 - Daily export/import and reconciliation

bouble entry bootticeping for		inne peoplet some examples	
Amy makes a donation for oversea	as aid		
Receive money into the bank	\$100	Donations for overseas aid	\$100
Brian pays his membership subscr	iption		
Receive money into the bank	\$110	Membership income	\$100
		GST collected	\$10
Chandu registers and pays for an e	event		
Receive money into the bank	\$220	Event income	\$200
		GST collected	\$20
Davinder registers for an event			
Davinder's debt increases	\$220	Event income	\$200
		GST collected	\$20
Davinder pays his event invoice			
Receive money into the bank	\$220	Davinder's debt decreases	\$220

Double entry bookkeeping for non-financial iMIS people: some examples

Eagle Pty	Ltd is	invoiced	for	corporate	membership
-----------	--------	----------	-----	-----------	------------

Eagle's debt increases	\$1,100	Membership income	\$1,000
		GST collected	\$100
Eagle pays its membership invoice	e		
Receive money into the bank	\$1,100	Eagle's debt decreases	\$1,100

Fatima places an order with payment for books

Receive money into the bank	\$231	Fatima's debt decreases (in the form of a prepayment)	\$231
Fatima's order is invoiced and pro-	cessed		
Fatima's debt increases	\$231	Book 1 income	\$50
		Book 2 income	\$100
		Book 3 income	\$40
		Freight	\$20
		GST collected	\$21

Other transactions for Fatima's book order							
Book 1 cost of goods increases	\$20	Book 1 inventory decreases	\$20				
Book 2 cost of goods increases	\$35	Book 2 inventory decreases	\$35				
Book 3 cost of goods increases	\$10	Book 3 inventory decreases	\$10				

Turning this into accounting transactions

Debits on the left, credits on the right

Receive money into the bank	1-1100	\$100	Donations for overseas aid	4-1000	\$100
Receive money into the bank	1-1100	\$110	Membership income	4-2000	\$100
			GST collected	2-2000	\$10
Receive money into the bank	1-1100	\$220	Event income	4-3000	\$200
			GST collected	2-2000	\$20
Davinder's debt increases	1-3000	\$220	Event income	4-3000	\$200
			GST collected	2-2000	\$20
Receive money into the bank	1-1100	\$220	Davinder's debt decreases	1-3000	\$220
Eagle's debt increases	1-3000	\$1,100	Membership income	4-2000	\$1,000
			GST collected	2-2000	\$100
Receive money into the bank	1-1100	\$1,100	Eagle's debt decreases	1-3000	\$1,100
Receive money into the bank	1-1100	\$231	Fatima's debt decreases (in the form of a prepayment)	1-3000	\$231
Fatima's debt increases	1-3000	\$231	Book 1 income	4-4100	\$50
			Book 2 income	4-4200	\$100
			Book 3 income	4-4300	\$40
			Freight	4-5000	\$20
			GST collected	2-2000	\$21
Book 1 cost of goods	5-2100	\$20	Book 1 inventory	1-2100	\$20
Book 2 cost of goods	5-2200	\$35	Book 2 inventory	1-2200	\$35
Book 3 cost of goods	5-2300	\$10	Book 3 inventory	1-2300	\$10